

Investment Spotlight

Direct Equity

Direct Equity

Chaos is Calling!

Direct Equity

Sorting Through the Noise

TARIFF UNCERTAINTY

Global Inflationary Environment

POTENTIAL RECESSION

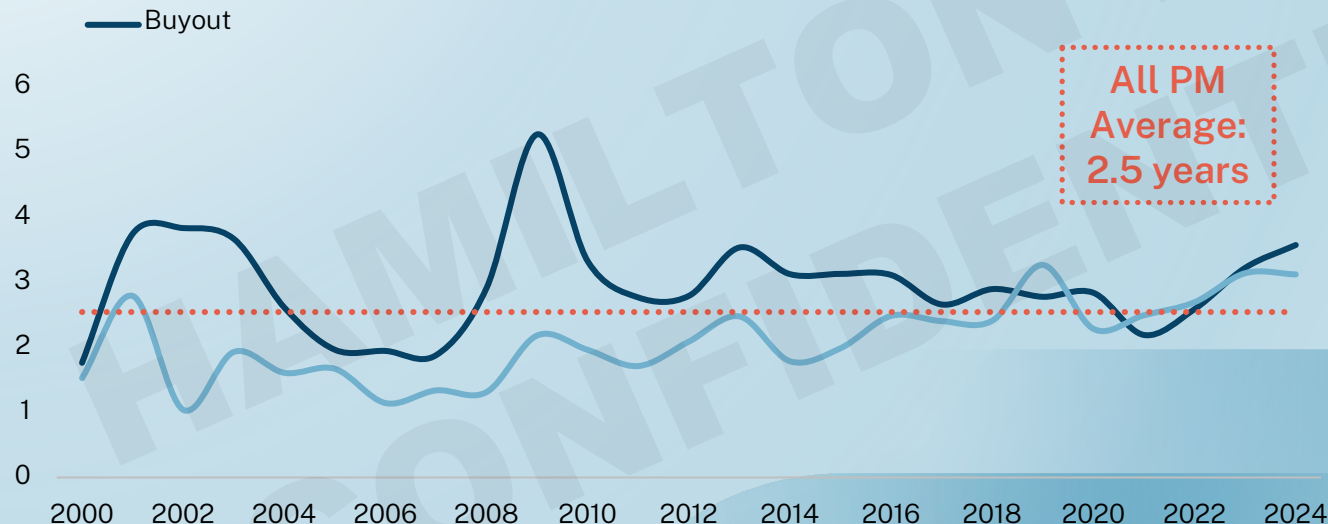
Market Slowdown

Direct Equity

Despite the Chaos...Activity Should Continue

Time to Deploy Capital Overhang

Private Equity & Private Credit



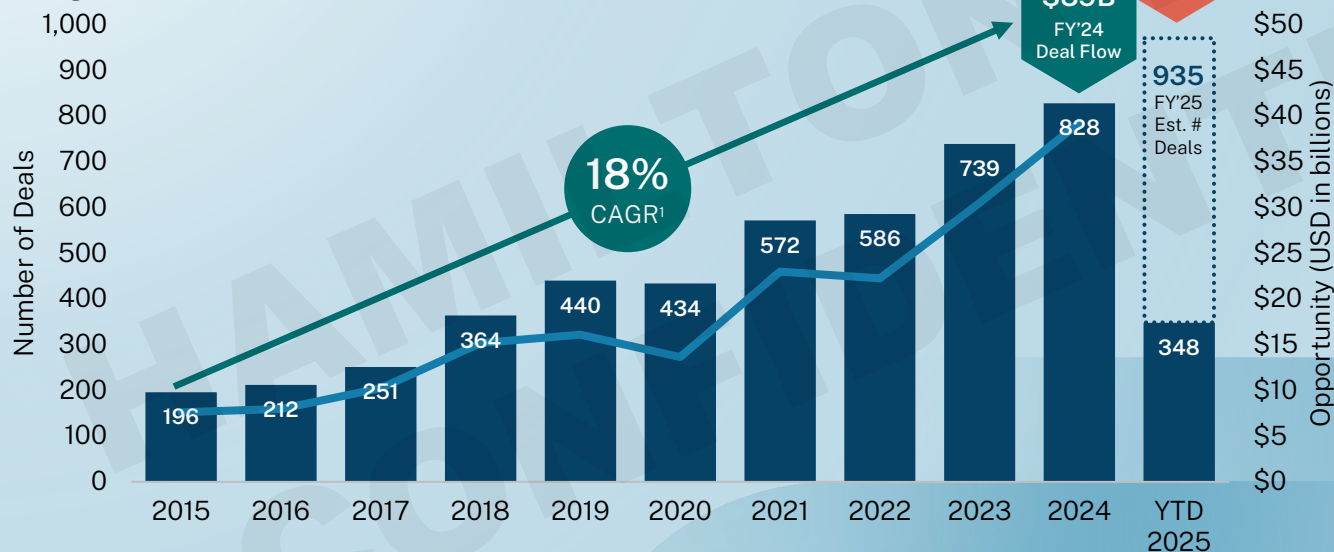
≈70%
of buyout deals
have now been
held over 5 years

Direct Equity

Maximizing Optionality

Buyout Spread of Gross IRR by EV

Vintage Years: 2003-2023



85%
Mid-Market CI Deal
Flow in 2024

Source: Hamilton Lane Data. Excludes Real Estate and Natural Resources sector deal flow. As of May 15, 2025.

¹ Represents CAGR of \$ volume of Deals from 2015 to 2024

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Direct Equity

Why the Middle Market is Attractive

Multiple
levers to pull
for value
creation

Lower
leverage
levels

More
conservative
valuations

Fragmented
market with
M&A
opportunities

More paths
to exit

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Opportunities Amidst the Chaos

Core Middle Market - \$500 million to \$1.5 billion

Companies operating within a specific country or region

Business Services

Stable Industry Dynamics

Direct Equity

Key Investment Themes

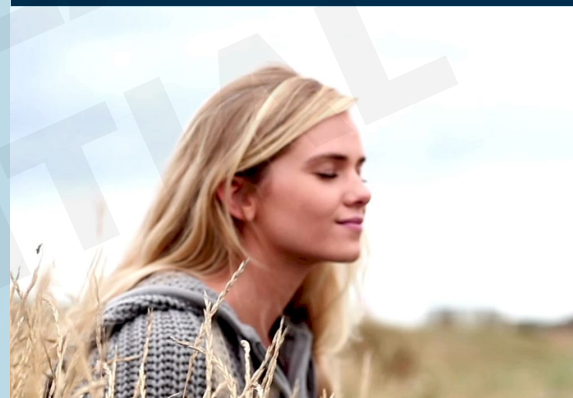
Infrastructure Services



Technology Services



Healthcare Services



YoY Growth as of December 2024. Entry Valuation and Entry Leverage as of Investment Date.
For illustrative purposes only.

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Direct Equity

“Be fearful when others are greedy. But be greedy when others are fearful”

- Warren Buffet

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Representative of the Hamilton Lane funds in Switzerland

Bastions Partners Office SA with its registered office at Route de Chêne 61A, 1208 Geneva, Switzerland. The Qualified Investors may obtain free of charge from the Representative the Fund's legal documentation, i.e. this Swiss Memorandum, the Memorandum, the Fund's partnership agreement, the annual or quarterly reports of the Funds as well as, if available, any marketing material.

The jurisdiction for the distribution of interests of Hamilton Lane funds in or from Switzerland shall be at the registered office of the Representative. Paying Agent of Hamilton Lane funds in Switzerland.

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